

## NEWS RELEASE

September 23, 2011

**FOR IMMEDIATE RELEASE**

### ***Shell Selects Bray International As A Supplier Of Butterfly Valves.***



The Hague (10 AUG 2011) - Shell and Bray executive teams have signed a five-year global Enterprise Framework Agreement (EFA) that identifies Bray International as a supplier of more than 2500 line items of Bray (resilient and Teflon® seated), McCannaLok (high performance / double offset) and Tri Lok (triple offset) butterfly products and related services. Representing Shell and Bray in the picture above were (left to right):

**Wayne Hutchinson, VP Enterprise Categories and Supplies Management Contract Procurement, Shell;**  
**Leonard Moore, Global Market Manager, Oil & Gas Sales/Vice President of Sales & Marketing, USA, Bray;**  
**Craig Brown, President & CEO of Bray International, Inc.; and**  
**Erik Bonino, EVP Project & Engineering Services, Projects & Technology, Shell.**

The agreement was signed at Shell Corporate Headquarters in The Hague, Netherlands. This agreement will encompass all Shell direct operations and its affiliates around the world for both capital and operating expenditures of Bray's broad range of butterfly valve products.

Craig Brown stated, "The Shell EFA marks a monumental moment in Bray's 25 year history. We believe that Bray products offer the best value solutions to the global oil & gas markets." Leonard Moore added, "The enhanced relationship between our organizations builds on Bray's increasing presence within the Oil & Gas sector. We are elated to be in a position to add value to Shell's enterprise management system as a world class supplier of butterfly valves through this Enterprise Framework Agreement."

#### **About Bray International**

Bray International, a privately held organization based in Houston, Texas (USA), is a global leader in the manufacture and supply of butterfly, ball, check valves, actuators and related accessories in power, water filtration, desalination, oil & gas, chemical, commercial automatic temperature control systems, mining, marine and ship building, pharmaceutical, sugar, food and beverage as well as many other industries. Its brands and/or subsidiaries include Bray Controls, Bray Commercial, Flow-Tek and Ritepro.

**For more information, visit <http://www.bray.com>**